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Smart Utility Marketplace:

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Success Factors for Implementing Change Management

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Utilities considering smart grid technology recognize that implementation depends on the successful integration of new technologies with legacy system infrastructure. But it also depends on human dynamics, which are essential to effective change management.

This article highlights the Autovation Change Management Education Session from Sept 28. [MORE](#)

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Utilimetrics News

Utilimetrics Members Among FierceEnergy's Fierce 15 Power Players

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Congratulations to the following Utilimetrics members who were included in FierceEnergy's Fierce 15 Power Players, the 15 Most Influential People in Energy.

Eric Dressylhuys, Silver Spring Networks

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Dave Elve, Sensus (and Utilimetrics Program Committee member)
Erich Gunther, EnerNex
Lee Krevat, San Diego Gas & Electric
John Douglas McDonald P.E., GE Digital Energy
Ted Reguly, San Diego Gas & Electric (and Utilimetrics board member)
Joaquin Silva, On-Ramp Wireless

[Click here](#) for the article.

Why I Belong to Utilimetrics



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"While a lot has changed in the years since attending my first conference in 1995, Autovation remains as relevant as ever. It continues to be an invaluable source for up-to-date industry feedback and educational resources that are second to none.

And, a growing number of Web-based products and regional events now make it easy for Utilimetrics members to stay current and network with their peers year round."

A member of the Utilimetrics board of directors since 2009, Bruce Sisson is vice president of Wellington Energy, Inc. Sisson has been a member of Utilimetrics for 17 years.

Discover why membership in Utilimetrics is the best investment your company can make.

Take advantage of what Utilimetrics membership has to offer and join today. For more information or to apply, [click here](#).

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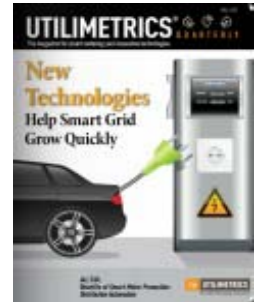
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Thanks to the following member companies that have renewed for 2012 in the past week. Your support of Utilimetrics is sincerely appreciated.

[City of Georgetown](#) (18-year member)
[Echelon](#) (12-year member)
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Utilimetrics relies on membership dues to meet the growing education, information and networking needs of our members. Without your support we cannot continue to provide the exceptional programs and services that members have been enjoying for 25 years. If you have not yet renewed your membership for 2012, please contact [Donna Stevens](#) today.

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- [Autovation 2012, Long Beach, Calif. Sept. 30-Oct. 3](#)
- [Autovation 2013, New Orleans, La. Sept. 8-11](#)
- [Autovation 2014, Orlando, Fla. Sept. 28-Oct. 1](#)



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Autovation Announcements

1st Autovation 2012 Exhibitors Announced

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Thanks to the following companies that have already reserved their exhibit space for Autovation 2012. We appreciate your support and look forward to a very successful 25th Anniversary conference and expo.

- [Cooper Power Systems](#)
- [Corix Utilities](#)
- [Energate](#)
- [KEMA](#)
- [Landis+Gyr](#)
- [Mad Dash](#)
- [Tru-Check](#)

These companies have also been named Utilimetrics 25th Anniversary Supporters. Reserve your exhibit space and pay a minimum \$1,500 by Dec. 23 and your company will be listed as a Utilimetrics 25th Anniversary Supporter throughout 2012. Contact [Dan Corcoran](#), +1.312.541.0567.

[Exhibit Application](#)
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Paper Proposals Due Soon

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There is still time to submit your paper proposal for Autovation 2012. Share your case studies, best practices and lessons learned with peers from around the world. Consumer engagement, data analytics and operations are just a few of the many areas Autovation 2012 will cover. [Click here](#) for information. If you have questions, contact [Debby Scheck](#), +1.847.227.0477.

Industry News

ComEd to Tie Profits to Performance

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Starting in 2013, if Commonwealth Edison Co. doesn't improve the length and duration of outages each year for the next 10 years, regulators can cut into its bottom line. The change — which comes in response to landmark smart grid legislation passed in October 2011 — will make it the first investor-owned utility in the United States to tie

profits to how well it performs for its customers, according to ComEd. [MORE](#)

Move Over, Electricity: Gas and Water Meters Are Getting Smart

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For all of the chatter about smart meters, the conversation rarely wanders far from the realm of electricity. But action is starting to heat up in the smart gas meter market, and water isn't far behind. [MORE](#)

All in the Smart Grid: AOL Energy Year in Review

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Once an obscure technology, smart grid nearly become a household name this year when the White House announced in June 2011 a multipronged smart grid strategy. "Even in today's information age, many utilities don't have real-time information about the state of the grid," the White House said at the time. It lauded two high school girls, Daniela Lapidous and Shreya Indukuri, juniors at the Harker Upper School in San Jose, Calif., who successfully implemented a smart submetering system in their school. [MORE](#)

Big Energy Measures to Slide Past 2012

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Capitol Hill's biggest energy policy trend of 2011 is a Congress unable to accomplish much of anything. Don't expect that to change until after next year's election. [MORE](#)

Tax Credit Extension Crucial to US Clean Energy Growth, Manufacturing and Jobs Revival

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The U.S. wind energy industry can create and save 54,000 jobs, including expanding the wind energy manufacturing sector by one-third to 46,000 jobs, according to the results of a study completed by Navigant Consulting. That's given a stable federal tax policy that includes extending the existing wind energy production tax credit for another four years. Unfortunately, the U.S. hasn't had a stable clean/renewable energy tax policy. [MORE](#)

Energy Department Awards More Than \$7 Million for Innovative Hydrogen Storage Technologies in Fuel Cell Electric Vehicles

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The U.S. Department of Energy recently announced more than \$7 million to fund four projects in California, Washington and Oregon to advance hydrogen storage technologies to be used in fuel cell electric vehicles. The three-year projects will help lower the costs and increase the performance of hydrogen storage systems by developing innovative materials and advanced tanks for efficient and safe transportation. [MORE](#)

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